

**PORT OF SEATTLE**  
**MEMORANDUM**

**COMMISSION AGENDA**  
**ACTION ITEM**

**Item No.** 4b  
**Date of Meeting** January 27, 2015

**DATE:** January 20, 2015  
**TO:** Ted Fick, Chief Executive Officer  
**FROM:** Peter Garlock, Chief Information Officer  
**SUBJECT:** Quantum Secure SAFE Credentialing Management System

**Amount of This Request:** \$1,900,000      **Source of Funds:** Operating Budget  
**Est. State and Local Taxes:** \$169,000

**ACTION REQUESTED**

Request Commission authorization for the Chief Executive Officer to procure a software license and support agreement from Quantum Secure, payable in annual installments for the next ten years at an estimated cost of \$1,900,000.

**SYNOPSIS**

Approval of this request will allow the Port to continue receiving technical support and software upgrades through November 30, 2024, for the Quantum Secure SAFE software utilized by the Port's ID badging system.

**BACKGROUND**

The project to install the Quantum Secure SAFE application for credentialing at the Port of Seattle is currently in process with first phase deployed in November 2014. The original project plan approved by Commission on May 1, 2012, included procurement of the Quantum software licensing and support from the implementation partner, Johnson Controls Inc. We have since determined that it will be easier to manage the vendor if we procure these services directly from Quantum, vs. using Johnson Controls as a reseller. Cost and terms of the license and support agreement will not change with the new vendor.

Quantum software support includes the following:

- Program updates, fixes, security alerts, and critical updates
- Major upgrades to add functionality
- Technical support 7:00am to 4:00pm, Monday through Friday

While the proposed agreement covers support for the next 10 years, the Port can terminate the agreement prior to each annual payment. We will perform an assessment to determine the need for continued support each year.

## **COMMISSION AGENDA**

Ted Fick, Chief Executive Officer

January 20, 2015

Page 2 of 2

## **FINANCIAL IMPLICATIONS**

Total renewal costs (including sales tax) for the next three year period are estimated below.

### License and Support Costs (2015-2024)

Year	Annual Support Amount	Sales Tax	Total
2015	\$152,000	\$15,000	\$167,000
2016	\$157,000	\$15,000	\$172,000
2017	\$161,000	\$16,000	\$177,000
2018	\$166,000	\$16,000	\$182,000
2019	\$170,000	\$17,000	\$187,000
2020	\$175,000	\$17,000	\$192,000
2021	\$180,000	\$18,000	\$198,000
2022	\$185,000	\$18,000	\$203,000
2023	\$190,000	\$18,000	\$208,000
2024	\$195,000	\$19,000	\$214,000
Total	\$1,731,000	\$169,000	\$1,900,000

### ***Budget Status and Source of Funds***

This is not a request for funding. The 2015 expense is included in the Information and Communication Technology (ICT) annual budget. Future years will also be budgeted in ICT.

## **ATTACHMENTS TO THIS REQUEST**

- None.

## **PREVIOUS COMMISSION ACTIONS OR BRIEFINGS**

On May 1, 2012, the Commission authorized the Chief Executive Officer to authorize the procurement of required hardware, software, and vendor services for the ID Badge System Replacement project.